

# 1.2 Factors of production

Name: \_\_\_\_\_ Class: \_\_\_\_\_ Date: \_\_\_\_\_

**Total: 17 marks****KEY WORDS** labour 劳动 • capital 资本 • land 土地 • factors of production 生产要素 • enterprise 企业家才能

## Objective

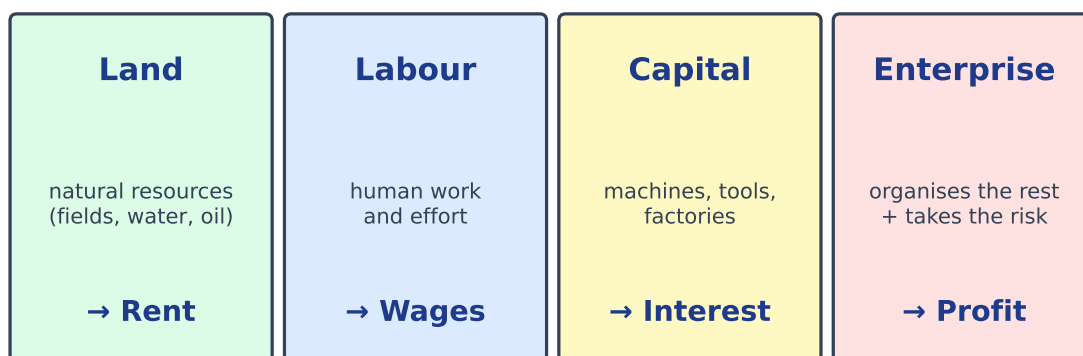
Build the skills to answer exam questions on **factors of production** 生产要素 — **land, labour, capital and enterprise** 土地、劳动、资本、企业家才能, their **rewards** 报酬, and their **mobility, quantity and quality** 流动性、数量、质量.

**You must be able to:**

- name the four factors and the reward each earns
- explain the mobility of a factor
- explain how the quantity and quality of factors can change

## 1 Worked examples

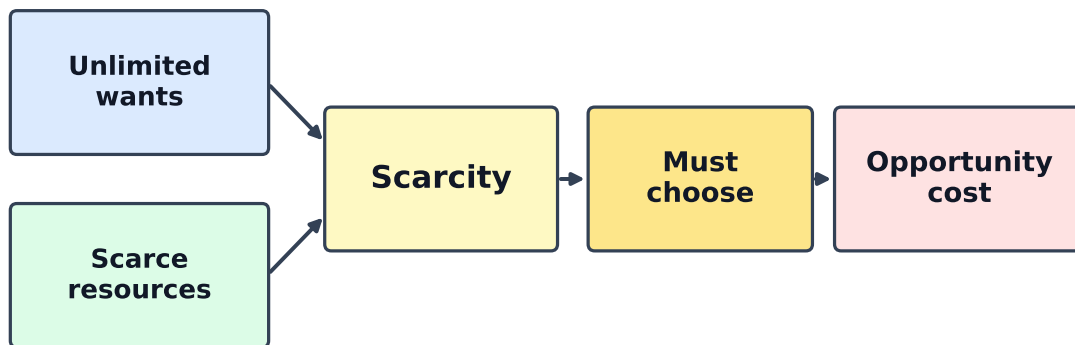
### ■ The four factors



Exam: name factor + reward together (land→rent, labour→wages, capital→interest, enterprise→profit)

*Each factor earns income for being used*

| Factor           | Reward      |
|------------------|-------------|
| land 土地          | rent 地租     |
| labour 劳动        | wages 工资    |
| capital 资本       | interest 利息 |
| enterprise 企业家才能 | profit 利润   |



Exam: scarcity forces choice — opportunity cost is the next-best alternative forgone

*The factors are themselves scarce — which is the root of the economic problem*

- **Mobility** 流动性: how easily a factor moves to a new use (a multi-skilled worker is mobile; a fixed factory is not).
- **Quantity** and **quality** can change — training and technology raise quality, so each factor produces more.

**Answer shapes:** K + App + An + Ev (a justified judgement, for discuss questions).

## 2 Practice

2.1 State the reward earned by each of the four factors of production. [2]

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2.2 Define the term *capital*. [2]

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2.3 Define the term *mobility of labour*. [2]

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### 3 Exam-style questions

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**3.1** The reward to the factor **enterprise** is: [1]

- **A** rent
  - **B** wages
  - **C** interest
  - **D** profit
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**3.2** Explain two ways the quality of the factor labour could be improved. [4]

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**3.3** Analyse why some workers are more occupationally mobile than others. [6]

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## Solutions

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IGCSE Economics answers are marked by **level of response**: award **K** knowledge, **App** application, **An** analysis and **Ev** a justified judgement.

**2.1** land → rent; labour → wages; capital → interest; enterprise → profit (2 for all four; 1 for two or three).

**2.2** the man-made things used to produce goods and services, such as machines, tools and factories (2 for a clear definition; 1 for a partial idea).

**2.3** how easily a worker can move from one job or use to another (2 for a clear definition; 1 for a partial idea).

**3.1 D.** Enterprise earns profit.

**3.2** [4] For **each** of two ways: K 1 + An 1 — e.g. *education and training* raise workers' skills → they produce more and better; *better healthcare* keeps workers fit → they work more productively.

**3.3** [6] K/App/An — occupational mobility depends on a worker's skills: a worker with many transferable skills can move easily to a new job, while one with a single narrow skill cannot; training and qualifications raise mobility, but some jobs need specific skills or licences that take years to gain → so the more general and transferable a worker's skills, the more occupationally mobile they are.