

1. During a recession, most businesses experience:
 - ☐ falling demand and lower sales
 - ☐ rising demand
 - ☐ higher profits
 - ☐ labour shortages
2. Pollution from a factory that harms the local community is an example of:
 - ☐ an external cost
 - ☐ a fixed cost
 - ☐ an internal benefit
 - ☐ value added
3. Globalisation refers to:
 - ☐ the growing connection of the world's economies
 - ☐ a single country's economy
 - ☐ a fall in world trade
 - ☐ a type of tax
4. Inflation is most likely to:
 - ☐ raise a firm's costs and reduce customers' spending power
 - ☐ lower a firm's costs
 - ☐ raise real incomes
 - ☐ have no effect
5. Sustainable business activity means meeting today's needs:
 - ☐ without harming future generations
 - ☐ at the lowest possible price
 - ☐ by ignoring the environment
 - ☐ only through exports
6. Which are examples of ethical business behaviour? (Select all that apply.)
 - ☐ paying workers fairly
 - ☐ avoiding child labour

- ☐ sourcing responsibly
- ☐ dumping waste illegally

Tick every correct option.

7. Higher interest rates tend to reduce consumer spending and borrowing.
- ☐ True ☐ False
8. Pressure groups can influence businesses through campaigns and bad publicity.
- ☐ True ☐ False
9. Free trade tends to lower prices and increase choice for consumers.
- ☐ True ☐ False
10. The phase of the business cycle with falling output and rising unemployment is a _____.
- _____

IGCSE Business Studies

1. **falling demand and lower sales**

A recession cuts demand and sales.

2. **an external cost**

External costs fall on society, not just the business.

3. **the growing connection of the world's economies**

Globalisation links economies through trade, investment and technology.

4. **raise a firm's costs and reduce customers' spending power**

Inflation pushes up costs and erodes spending power.

5. **without harming future generations**

Sustainability protects the ability of the future to meet its needs.

6. **paying workers fairly; avoiding child labour; sourcing responsibly**

Dumping waste illegally is unethical (and illegal).

7. **True**

Dearer borrowing cuts spending and demand.

8. **True**

Negative publicity can hit sales and force change.

9. **True**

Removing barriers widens choice and lowers prices.

10. **recession**

A recession is the downturn phase.