

Exercise walk-through

Economic Development and Mercantilism ■ 3.4

eXercise

You must be able to

- state the doctrine's central claims
- name the policy instruments it produced
- explain the relationship between colonies and the parent state
- state one criticism of the doctrine

Method — The claims

Wealth is measured by bullion held; trade is zero-sum, so one state's surplus is another's deficit; and the state should act to secure a favourable balance.

Method — The instruments

Tariffs and prohibitions on imports, monopoly charters, navigation laws requiring goods to travel in the state's own ships, and subsidies to domestic manufactures.

Method — Colonies

Colonies supply raw materials and buy manufactures, and are prevented from trading with rivals. The arrangement is designed to keep the balance favourable to the parent state.

Method — The criticism

Trade is not zero-sum: exchange can raise output for both parties. Treating bullion as wealth also mistakes a means of exchange for the goods it buys.

Practice 2.1 ■ 2 marks

State two central claims of mercantilist doctrine.

Solution 2.1

Worked steps

any two of: wealth is bullion held; trade is zero-sum; the state should secure a favourable balance **B2**.

Practice 2.2 ■ 2 marks

Name two policy instruments it produced.

Solution 2.2

Worked steps

any two of: tariffs and import prohibitions; monopoly charters; navigation laws; subsidies to domestic manufactures **B2**.

Practice 2.3 ■ 1 mark

A navigation law requires colonial goods to travel in the parent state's ships.

- (a) State the aim.
- (b) State one effect on the colony.

Solution 2.3

Method: The instruments

Worked steps

(a) to keep the earnings from carriage and the trade itself within the parent state **B1**. (b) higher costs and no access to cheaper rival carriers or markets **B1**.

Exam-style 3.1 ■ 1 mark

Mercantilism treats trade as

A mutually beneficial

B zero-sum

C irrelevant

D a private matter

Solution 3.1

A mutually beneficial

B zero-sum 

C irrelevant

D a private matter

Worked steps

B. one state's gain is treated as another's loss.

Exam-style 3.2 ■ 1 mark

The standard criticism is that exchange

- A** cannot occur
- B** can raise output for both parties
- C** always destroys bullion
- D** requires colonies

Solution 3.2

Method: The criticism

- A cannot occur
- B can raise output for both parties**
- C always destroys bullion
- D requires colonies



Worked steps

B. exchange is not merely redistribution.

Exam-style 3.3 ■ 1 mark

A state accumulates bullion while its domestic output stagnates.

- (a) State what mercantilist doctrine would conclude.
- (b) Explain the flaw.

Solution 3.3

Method: The criticism

Worked steps

(a) that the state has grown wealthier **B1**. (b) bullion is a means of exchange, not the goods it buys **B1**, so a state with more coin and less output is poorer in what actually matters **B1**.